

Trusted Energy  
Interoperability Alliance

# Open standards decide energy device access

Get compliant before a buyer requires it.

## The challenge

Utilities and operators now require open standards, disqualifying devices with proprietary security.

## The solution

Use a certified open-standard security model to pass review faster and stay eligible across markets.

### 4 steps for energy OEMs



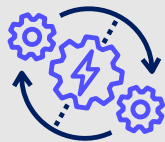
#### 1. Adopt an interoperable standard

Replace proprietary security with a certified standard energy buyers recognize across markets.



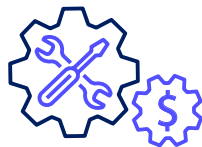
#### 2. Certify once, sell everywhere

Cut repeated certification cost and lead time with one recognized open standard.



#### 3. Move before the mandate

Re-architect now, not after a customer deadline starts the clock.



#### 4. Free up engineering

Focus engineers on power efficiency, reliability, and product cost.

Discover how TEIA's trust standard removes the barrier.

Get started

